

1st & 2nd Penny Sales Tax

Year	Budget Amount	Total Collections	1Q	1Q %	2Q	2Q%	3Q	3Q%	4Q	4Q%
2002		\$ 6,281,556	\$ 1,106,351	17.6%	\$ 1,440,181	23%	\$ 1,755,720	28%	\$ 1,979,305	32%
2003		\$ 7,411,710	\$ 1,992,425	26.9%	\$ 1,544,983	21%	\$ 1,754,148	24%	\$ 2,120,155	29%
2004		\$ 7,794,280	\$ 1,495,295	19.2%	\$ 1,700,443	22%	\$ 2,020,919	26%	\$ 2,577,622	33%
2005		\$ 8,361,350	\$ 1,751,067	20.9%	\$ 2,008,786	24%	\$ 2,171,456	26%	\$ 2,430,041	29%
2006	\$ 8,320,000	\$ 8,738,354	\$ 1,889,993	21.6%	\$ 1,968,185	23%	\$ 2,232,817	26%	\$ 2,647,360	30%
2007	\$ 8,900,000	\$ 8,717,935	\$ 1,663,163	19.1%	\$ 2,140,172	25%	\$ 2,334,601	27%	\$ 2,579,998	30%
2008	\$ 9,000,000	\$ 9,182,080	\$ 1,878,835	20.5%	\$ 2,051,153	22%	\$ 2,441,962	27%	\$ 2,810,129	31%
2009	\$ 9,260,000	\$ 8,906,318	\$ 2,053,585	23.1%	\$ 1,636,568	18%	\$ 2,625,273	29%	\$ 2,590,892	29%
2010	\$ 9,360,000	\$ 9,485,547	\$ 2,008,414	21.2%	\$ 1,992,783	21%	\$ 2,350,183	25%	\$ 3,134,180	33%
2011	\$ 9,500,000	\$ 9,832,881	\$ 1,996,183	20.3%	\$ 2,352,257	24%	\$ 2,615,808	27%	\$ 2,868,633	29%
2012	\$ 9,950,000	\$ 10,737,217	\$ 2,286,329	21.3%	\$ 2,436,242	23%	\$ 2,836,181	26%	\$ 3,178,465	30%
2013	\$ 10,456,000	\$ 10,426,372	\$ 2,272,853	21.8%	\$ 2,382,175	23%	\$ 2,798,741	27%	\$ 2,972,603	29%
2014	\$ 10,750,000	\$ 10,817,490	\$ 2,264,279	20.9%	\$ 2,354,631	22%	\$ 3,007,740	28%	\$ 3,190,840	29%
2015	\$ 10,750,000	\$ 11,120,694	\$ 2,492,614	22.4%	\$ 2,222,064	20%	\$ 3,085,898	28%	\$ 3,320,118	30%
2016	\$ 11,180,000	\$ 10,943,600	\$ 2,242,998	20.5%	\$ 2,378,030	22%	\$ 3,281,904	30%	\$ 3,040,668	28%
2017	\$ 11,180,000	\$ 10,945,889	\$ 2,337,214	21.4%	\$ 2,345,800	21%	\$ 3,438,911	31%	\$ 2,823,964	26%
2018	\$ 10,943,600	\$ 11,449,682	\$ 2,672,336	23.3%	\$ 2,260,035	20%	\$ 3,587,610	31%	\$ 2,929,702	26%
2019	\$ 11,043,600	\$ 11,290,646	\$ 2,591,689	23.0%	\$ 2,216,828	20%	\$ 3,458,382	31%	\$ 3,023,747	27%
2020	\$ 10,756,666	\$ 11,231,537	\$ 2,565,429	22.8%	\$ 2,108,282	19%	\$ 3,560,399	32%	\$ 2,997,427	27%
2021	\$ 11,186,666	\$ 12,375,451	\$ 2,529,542		\$ 2,511,038		\$ 4,053,529		\$ 3,281,341	
			15 yr avg	21.5%		21.4%		28%		29%
			10 yr avg	21.8%		21.3%		29%		28%
			5 yr avg	22.2%		20.3%		31%		27%
			2019 (PreCovid)	23.0%		19.6%		31%		27%
			2020 (Covid)	22.8%		18.8%		32%		27%

1st & 2nd Sales Tax % Change	
2010-2011	3.7%
2011-2012	9.2%
2012-2013	-2.9%
2013-2014	3.8%
2014-2015	2.8%
2015-2016	-1.6%
2016-2017	0.02%
2017-2018	4.60%
2018-2019	-1.39%
2019-2020	-0.52%

2021 YTD vs 2021 FY budget - Full budget Year		\$	1,188,784.68
	YTD % Comparisons		
Category	Projected	Projected vs budget	
100.0%	2021 YTD vs 15 yr avg	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 10 year avg	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 5 yr avg	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 2017	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 2018	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 2019	\$ 12,375,450.68	\$ 1,188,784.68
100.0%	2021 YTD vs 2020	\$ 12,375,450.68	\$ 1,188,784.68

Year	Budget	Total Collected	1Q	1Q%	2Q	2Q%	3Q	3Q%	4Q	4Q%
2002		\$ 457,812.91	\$ 69,736.91	15.2%	\$ 88,997.92	19%	\$ 150,366.77	33%	\$ 148,711.31	32%
2003		\$ 457,320.44	\$ 72,992.44	16.0%	\$ 94,158.58	21%	\$ 140,715.23	31%	\$ 149,454.19	33%
2004		\$ 494,711.82	\$ 81,434.93	16.5%	\$ 95,873.54	19%	\$ 150,386.18	30%	\$ 167,017.17	34%
2005		\$ 549,693.20	\$ 97,166.30	17.7%	\$ 128,055.06	23%	\$ 156,859.33	29%	\$ 167,612.51	30%
2006	\$ 520,000.00	\$ 586,563.78	\$ 96,131.18	16.4%	\$ 109,605.64	19%	\$ 156,142.57	27%	\$ 224,684.39	38%
2007	\$ 550,000.00	\$ 590,185.23	\$ 97,137.94	16.5%	\$ 120,755.51	20%	\$ 180,254.73	31%	\$ 192,037.05	33%
2008	\$ 606,000.00	\$ 597,285.01	\$ 108,620.07	18.2%	\$ 120,662.45	20%	\$ 165,739.26	28%	\$ 202,263.23	34%
2009	\$ 621,000.00	\$ 613,011.40	\$ 112,007.82	18.3%	\$ 106,931.08	17%	\$ 206,211.70	34%	\$ 187,860.80	31%
2010	\$ 621,000.00	\$ 664,564.41	\$ 120,585.39	18.1%	\$ 126,234.70	19%	\$ 191,386.37	29%	\$ 226,357.95	34%
2011	\$ 633,000.00	\$ 656,532.15	\$ 118,695.00	18.1%	\$ 136,300.85	21%	\$ 208,391.15	32%	\$ 193,145.15	29%
2012	\$ 685,000.00	\$ 697,676.11	\$ 125,969.05	18.1%	\$ 147,874.96	21%	\$ 203,448.99	29%	\$ 220,383.11	32%
2013	\$ 698,000.00	\$ 691,101.94	\$ 131,955.75	19.1%	\$ 144,977.31	21%	\$ 221,211.54	32%	\$ 192,957.34	28%
2014	\$ 722,000.00	\$ 725,646.21	\$ 135,546.54	18.7%	\$ 142,149.17	20%	\$ 225,519.46	31%	\$ 222,431.04	31%
2015	\$ 722,000.00	\$ 770,673.56	\$ 154,511.20	20.0%	\$ 146,311.33	19%	\$ 253,959.91	33%	\$ 215,891.12	28%
2016	\$ 750,000.00	\$ 793,240.17	\$ 145,551.59	18.3%	\$ 157,655.63	20%	\$ 250,026.46	32%	\$ 240,006.49	30%
2017	\$ 680,000.00	\$ 790,107.66	\$ 145,552.59	18.4%	\$ 169,649.01	21%	\$ 269,219.66	34%	\$ 203,550.54	26%
2018	\$ 820,000.00	\$ 789,558.58	\$ 145,553.59	18.4%	\$ 143,388.32	18%	\$ 278,326.97	35%	\$ 203,784.27	26%
2019	\$ 790,000.00	\$ 833,576.12	\$ 174,314.16	20.9%	\$ 155,419.75	19%	\$ 280,794.78	34%	\$ 223,047.43	27%
2020	\$ 790,000.00	\$ 755,428.66	\$ 172,442.09	22.8%	\$ 124,320.72	16%	\$ 245,967.43	33%	\$ 212,698.42	28%
2021	\$ 650,000.00	\$ 929,071.87	\$ 157,977.15		\$ 179,764.88		\$ 345,504.57	37%	\$ 245,825.27	26%
			15 yr avg	18.7%		19.9%		31.2%		30.4%
			10 yr avg	19.3%		19.9%		32.0%		29.0%
			5 yr avg	19.8%		19.4%		33.5%		27.3%
			2019 (Pre Covid)	20.9%		18.6%		33.7%		26.8%
			2020 (Covid)	22.8%		16.5%		32.6%		28.2%

Entertainment Tax % Change	
2010-2011	-1.2%
2011-2012	6.3%
2012-2013	-0.9%
2013-2014	5.0%
2014-2015	6.2%
2015-2016	2.9%
2016-2017	-0.39%
2017-2018	-0.07%
2018-2019	5.57%
2019-2020	-9.37%

2021 actual vs budget - Full Budget Year		\$	279,071.87
	YTD % Comparisons		
Category	Projected	Projected vs budget	
100.0%	2021 YTD vs 15 yr avg	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 10 year avg	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 5 yr avg	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 2017	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 2018	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 2019	\$ 929,071.87	\$ 279,071.87
100.0%	2021 YTD vs 2020	\$ 929,071.87	\$ 279,071.87

Mitchell Remote Sellers Tax Due

Month	Tax Due	
	2020	2021
January		\$ 58,787.00
February		\$ 52,112.00
March		\$ 52,065.00
April		\$ 70,815.00
May		\$ 61,395.00
June		\$ 52,064.00
July		\$ 74,040.00
August		\$ 53,636.00
September		\$ 66,762.00
October	\$ 59,478.00	\$ 64,930.00
November	\$ 57,112.00	\$ 56,938.00
December	\$ 58,495.00	\$ 50,756.00
Annual	\$ 175,085.00	\$ 714,300.00
Monthly Avg	\$ 58,361.67	\$ 59,525.00
Monthly Average both years		\$ 59,292.33

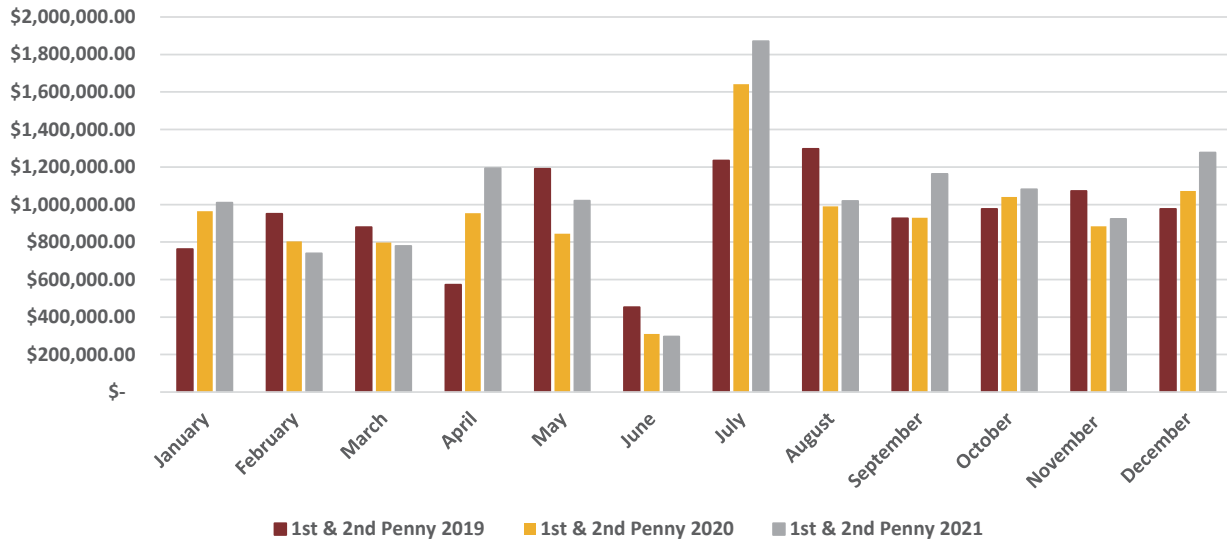
1st & 2nd Penny			
	2019	2020	2021
January	\$ 761,928.76	\$ 964,851.95	\$ 1,009,586.13
February	\$ 950,101.92	\$ 802,795.32	\$ 740,180.39
March	\$ 879,658.64	\$ 797,781.73	\$ 779,775.11
April	\$ 573,002.54	\$ 953,937.51	\$ 1,193,927.40
May	\$ 1,191,120.79	\$ 844,821.30	\$ 1,020,761.93
June	\$ 452,704.47	\$ 309,523.44	\$ 296,349.14
July	\$ 1,234,603.48	\$ 1,641,325.49	\$ 1,871,252.63
August	\$ 1,296,737.38	\$ 989,814.48	\$ 1,018,482.26
September	\$ 927,041.32	\$ 929,259.43	\$ 1,163,794.45
October	\$ 975,780.08	\$ 1,040,948.80	\$ 1,080,674.75
November	\$ 1,071,956.71	\$ 883,890.88	\$ 923,562.88
December	\$ 976,010.25	\$ 1,072,587.00	\$ 1,277,103.54
YTD- December	\$ 11,290,646.34	\$ 11,231,537.33	\$ 12,375,450.61

1st & 2nd Penny Percentages		
	2021 vs 2019	2021 vs 2020
January	5.9%	4.6%
February	-22.1%	-7.8%
March	-11.4%	-2.3%
April	108.4%	25.2%
May	-14.3%	20.8%
June	-34.5%	-4.3%
July	51.6%	14.0%
August	-21.5%	2.9%
September	25.5%	25.2%
October	10.7%	3.8%
November	-14%	4%
December	31%	19%
YTD % Change	9.6%	10.2%

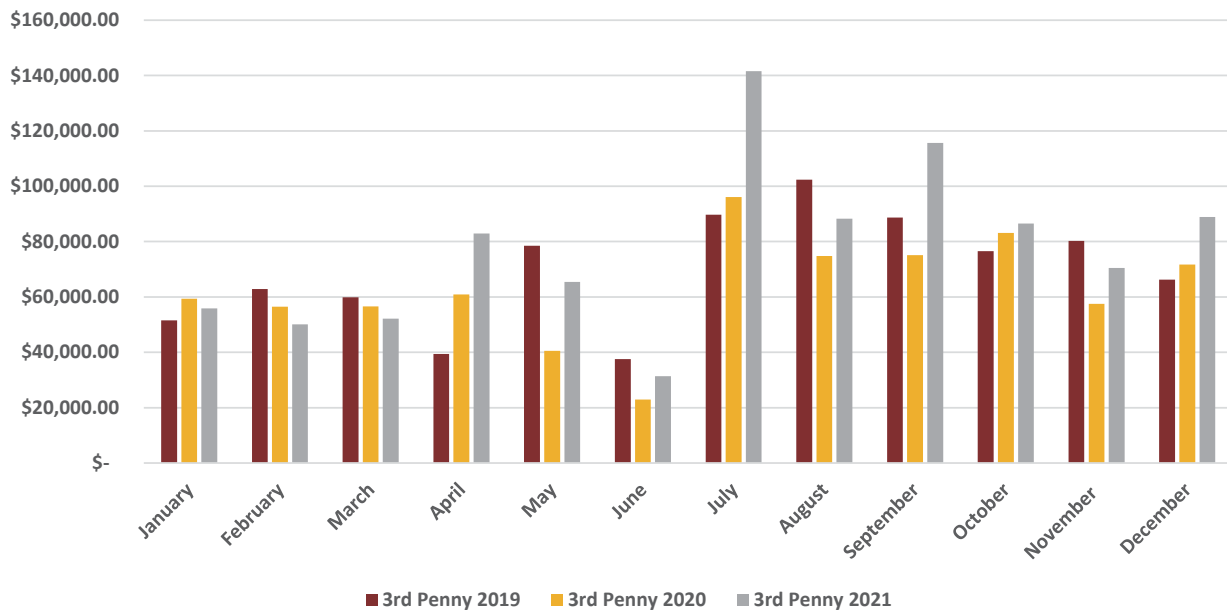
3rd Penny			
	2019	2020	2021
January	\$ 51,576.74	\$ 59,397.75	\$ 55,833.11
February	\$ 62,859.78	\$ 56,494.36	\$ 50,072.02
March	\$ 59,877.64	\$ 56,549.98	\$ 52,153.92
April	\$ 39,434.95	\$ 60,882.27	\$ 82,977.05
May	\$ 78,468.82	\$ 40,520.39	\$ 65,403.88
June	\$ 37,515.98	\$ 22,918.06	\$ 31,383.95
July	\$ 89,755.78	\$ 96,077.01	\$ 141,572.27
August	\$ 102,353.23	\$ 74,822.08	\$ 88,289.63
September	\$ 88,685.77	\$ 75,068.34	\$ 115,642.67
October	\$ 76,541.45	\$ 83,093.78	\$ 86,501.58
November	\$ 80,242.70	\$ 57,532.08	\$ 70,472.20
December	\$ 66,263.28	\$ 71,712.57	\$ 88,851.49
YTD- December	\$ 833,576.12	\$ 755,068.67	\$ 929,153.77

3rd Penny Percentages		
	2021 vs 2019	2021 vs 2020
January	8.3%	-6.0%
February	-20.3%	-11.4%
March	-12.9%	-7.8%
April	110.4%	36.3%
May	-16.6%	61.4%
June	-16.3%	36.9%
July	57.7%	47.4%
August	-13.7%	18.0%
September	30.4%	54.0%
October	13.0%	4.1%
November	-12%	22%
December	34%	24%
YTD % Change	11.5%	23.1%

1st & 2nd Penny



3rd Penny



	Sales Tax	Ent. Tax\	Total Municipal Tax Due
Year	City Received change from previous year	City Received change from previous year	State Report
2021	10.18%	23.00%	11.01%
2020	-0.52%	-9.37%	-1.14%
2019	-1.39%	5.57%	-0.94%
2018	4.60%	-0.07%	4.25%
2017	-0.02%	-0.39%	0.01%
2016	-1.59%	2.93%	-1.29%
2015	2.80%	6.21%	3.00%
2014	3.75%	5.00%	3.81%
2013	-2.89%	-0.94%	-2.77%
2012	9.20%	6.27%	9.01%
2011	3.66%	-1.21%	4.70%

City	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	10 year change	10 year change avg
Sioux Falls	-2.28%	4.05%	3.13%	6.26%	7.67%	5.10%	6.06%	3.08%	1.72%	4.19%	6.61%	-1.41%	19.25%	63.43%	4.88%
Rapid City	-2.36%	2.82%	5.10%	6.70%	3.37%	4.13%	4.03%	1.26%	1.85%	2.82%	2.08%	2.50%	18.64%	52.94%	4.07%
Aberdeen	2.11%	-1.42%	2.21%	7.55%	3.11%	0.34%	3.45%	-0.50%	3.12%	4.99%	-2.82%	19.33%	-2.51%	38.96%	3.00%
Watertown	-1.96%	4.24%	4.71%	8.08%	0.62%	5.26%	0.37%	-0.40%	2.84%	3.19%	5.91%	1.84%	11.37%	46.07%	3.54%
Brookings	-6.01%	2.09%	1.15%	6.83%	10.25%	4.80%	1.83%	4.57%	1.56%	3.21%	3.88%	-1.89%	7.94%	40.21%	3.09%
Mitchell	-2.75%	4.90%	4.70%	9.01%	-2.77%	3.81%	3.00%	-1.29%	0.01%	4.25%	-0.94%	-1.14%	11.01%	31.80%	2.45%
Yankton	1.58%	-0.59%	8.07%	7.28%	-0.73%	4.28%	5.84%	1.82%	2.53%	4.06%	3.93%	1.08%	11.14%	50.29%	3.87%
Pierre	4.01%	2.73%	2.08%	7.25%	1.58%	5.35%	4.70%	4.36%	-2.68%	1.84%	2.02%	2.44%	12.20%	47.88%	3.68%
Spearfish	-2.21%	1.65%	2.71%	3.85%	7.04%	5.07%	2.04%	0.20%	0.47%	4.55%	7.50%	6.94%	15.09%	54.90%	4.22%
Huron	-0.70%	0.76%	8.09%	5.16%	-0.59%	2.24%	4.55%	5.63%	-2.75%	5.40%	-0.70%	-2.53%	16.83%	41.39%	3.18%
Avg.	-1.06%	2.12%	4.20%	6.80%	2.96%	4.04%	3.59%	1.87%	0.87%	3.85%	2.75%	2.72%	12.10%	46.79%	3.60%

State of SD Dept. of Rev- Municipal Tax Due for Returns Filed in 2021 Month vs 2020 Month (Includes City General Tax & Gross Receipts Tax).													
2020-2021 Monthly Change													
City	January	February	March	April	May	June	July	August	September	October	November	December	Avg %
Sioux Falls	5.41%	6.80%	1.60%	21.50%	36.55%	30.10%	20.11%	19.55%	23.89%	22.09%	21.66%	26.37%	19.64%
Rapid City	4.93%	12.61%	8.61%	31.05%	41.38%	27.76%	24.86%	21.79%	16.11%	15.97%	12.94%	11.88%	19.16%
Aberdeen	7.38%	12.72%	6.27%	4.35%	2.15%	-8.66%	-20.73%	-13.75%	-5.86%	-3.54%	-1.56%	6.41%	-1.24%
Watertown	4.64%	14.83%	6.29%	21.38%	20.63%	11.74%	5.17%	12.77%	9.550%	9.520%	10.640%	13.36%	11.71%
Brookings	-1.49%	2.20%	-0.10%	13.53%	15.08%	10.72%	9.56%	5.22%	4.61%	9.70%	9.21%	19.45%	8.14%
Mitchell	-2.10%	3.51%	-0.21%	20.72%	21.85%	11.53%	17.25%	9.84%	12.43%	10.74%	12.06%	15.54%	11.10%
Yankton	5.48%	2.58%	2.47%	17.76%	22.85%	10.14%	5.35%	9.44%	12.11%	11.79%	22.51%	12.77%	11.27%
Pierre	19.10%	9.44%	0.42%	21.64%	18.80%	-4.42%	18.29%	11.80%	10.87%	11.92%	13.92%	12.77%	12.05%
Spearfish	9.78%	8.60%	3.95%	27.01%	43.03%	20.04%	23.93%	8.77%	12.02%	6.44%	10.93%	14.65%	14.74%
Huron	2.08%	9.80%	0.24%	14.36%	24.99%	22.90%	28.65%	21.94%	32.78%	15.94%	14.03%	13.83%	16.80%
Sturgis								23.27%	14.44%	22.32%	15.39%	16.70%	18.42%

Some large differences can be explained by amended returns in future months and late filers. Late filers sometimes file more than one return in the same month.

Sales Tax Category Breakdown

2019 FY	Jan	Feb	March	April	May	June	July	August	September	October	November	December	YTD			
Ag Foerstery & Fishing	\$ 7,765.92	\$ 6,432.39	\$ 8,063.08	\$ 13,666.50	\$ 12,060.36	\$ 13,142.51	\$ 13,546.38	\$ 10,720.38	\$ 10,786.38	\$ 10,511.69	\$ 10,955.62	\$ 6,408.23	\$ 124,059.44			
Construction	\$ 15,583.90	\$ 9,283.43	\$ 9,645.09	\$ 14,447.73	\$ 15,534.45	\$ 19,043.34	\$ 38,341.70	\$ 13,218.63	\$ 22,024.31	\$ 18,156.14	\$ 15,300.94	\$ 9,726.02	\$ 200,305.68			
Manufacturing	\$ 56,044.18	\$ 17,911.76	\$ 22,125.30	\$ 39,583.93	\$ 17,276.45	\$ 30,975.40	\$ 29,244.66	\$ 54,868.49	\$ 29,549.54	\$ 37,438.13	\$ 32,989.23	\$ 24,347.74	\$ 392,354.81			
Transportation, Communications, Electric, Gas & Sanitary Services	\$ 95,006.17	\$ 96,540.22	\$ 98,828.17	\$ 95,127.91	\$ 83,801.97	\$ 77,477.03	\$ 78,531.43	\$ 82,322.52	\$ 88,085.80	\$ 94,135.45	\$ 83,255.82	\$ 81,468.14	\$ 1,054,580.63			
Wholesale Trade	\$ 97,012.71	\$ 58,151.86	\$ 50,679.11	\$ 60,510.01	\$ 62,576.84	\$ 62,833.95	\$ 78,127.16	\$ 72,360.83	\$ 34,437.54	\$ 64,634.41	\$ 54,985.52	\$ 54,234.69	\$ 750,544.63			
Retail trade	\$ 632,848.68	\$ 474,326.85	\$ 447,358.87	\$ 542,229.45	\$ 548,141.83	\$ 609,201.78	\$ 631,301.92	\$ 600,874.93	\$ 635,198.53	\$ 589,080.14	\$ 636,557.53	\$ 628,642.48	\$ 6,975,762.99			
Finance Insurance & Real Estate	\$ 11,513.49	\$ 7,074.07	\$ 8,367.32	\$ 8,223.60	\$ 9,171.30	\$ 10,518.30	\$ 10,797.95	\$ 11,490.40	\$ 13,764.57	\$ 1,399.47	\$ 14,016.32	\$ 12,898.79	\$ 119,235.58			
Services	\$ 176,868.77	\$ 117,464.41	\$ 130,784.19	\$ 125,526.13	\$ 162,629.61	\$ 145,536.99	\$ 164,697.16	\$ 159,414.53	\$ 172,428.04	\$ 142,301.40	\$ 148,072.51	\$ 135,315.17	\$ 1,781,038.91			
Total	\$ 1,092,643.82	\$ 787,184.99	\$ 775,851.13	\$ 899,315.26	\$ 911,192.81	\$ 968,729.30	\$ 1,044,588.36	\$ 1,005,270.71	\$ 1,006,274.71	\$ 957,656.83	\$ 996,133.49	\$ 953,041.26	\$ 11,397,882.67			

2020	Jan	Feb	March	April	May	June	July	August	September	October	November	December	YTD			
Ag Foerstery & Fishing	\$ 8,119.32	\$ 8,037.13	\$ 6,873.96	\$ 9,512.51	\$ 10,496.81	\$ 14,423.23	\$ 14,397.50	\$ 10,444.64	\$ 10,383.43	\$ 11,734.40	\$ 9,841.71	\$ 7,427.70	\$ 121,692.34			
Construction	\$ 28,601.46	\$ 17,729.43	\$ 6,392.71	\$ 12,721.85	\$ 7,596.18	\$ 9,773.18	\$ 23,237.83	\$ 14,614.83	\$ 16,156.16	\$ 24,433.08	\$ 17,042.21	\$ 22,643.67	\$ 200,942.59			
Manufacturing	\$ 30,385.28	\$ 20,178.14	\$ 17,047.53	\$ 29,730.50	\$ 24,616.41	\$ 67,125.13	\$ 30,297.55	\$ 28,804.37	\$ 27,845.22	\$ 26,972.95	\$ 30,338.13	\$ 31,188.81	\$ 364,530.02			
Transportation, Communications, Electric, Gas & Sanitary Services	\$ 98,816.15	\$ 100,710.81	\$ 96,164.31	\$ 94,942.14	\$ 89,713.40	\$ 78,355.81	\$ 93,671.60	\$ 74,193.92	\$ 73,187.64	\$ 72,126.12	\$ 68,030.08	\$ 71,598.77	\$ 1,011,510.75			
Wholesale Trade	\$ 75,185.99	\$ 59,455.79	\$ 57,134.92	\$ 54,341.76	\$ 52,071.78	\$ 47,202.59	\$ 62,277.19	\$ 65,381.33	\$ 66,711.16	\$ 59,577.59	\$ 55,928.03	\$ 54,714.10	\$ 709,982.23			
Retail trade	\$ 674,619.06	\$ 496,100.82	\$ 488,714.29	\$ 534,546.08	\$ 536,642.83	\$ 628,605.58	\$ 655,558.59	\$ 628,791.41	\$ 661,063.35	\$ 622,498.89	\$ 635,266.98	\$ 630,276.13	\$ 7,192,684.01			
Finance Insurance & Real Estate	\$ 11,572.63	\$ 12,374.75	\$ 8,685.45	\$ 8,316.42	\$ 6,778.87	\$ 11,300.58	\$ 11,376.28	\$ 12,524.55	\$ 13,688.81	\$ 6,539.96	\$ 11,995.01	\$ 11,914.05	\$ 127,067.36			
Services	\$ 155,926.64	\$ 122,081.78	\$ 125,302.00	\$ 133,791.91	\$ 108,804.57	\$ 100,078.98	\$ 138,854.67	\$ 178,498.30	\$ 147,687.70	\$ 133,791.86	\$ 145,885.37	\$ 118,336.96	\$ 1,609,040.74			
Total	\$ 1,083,226.53	\$ 836,668.65	\$ 806,315.17	\$ 877,903.17	\$ 836,720.85	\$ 956,865.08	\$ 1,029,671.21	\$ 1,013,253.35	\$ 1,016,723.47	\$ 957,674.85	\$ 974,327.52	\$ 948,100.19	\$ 11,337,450.04			

2021	Jan	Feb	March	April	May	June	July	August	September	October	November	December	YTD	VS 2020	VS 2019
Ag Foerstery & Fishing	\$ 8,420.51	\$ 5,850.70	\$ 7,170.94	\$ 11,327.22	\$ 12,496.72	\$ 15,527.87	\$ 14,985.79	\$ 10,165.11	\$ 12,268.48	\$ 12,268.48	\$ 10,784.71	\$ 9,416.68	\$ 130,683.21	7%	5%
Construction	\$ 22,129.38	\$ 13,847.79	\$ 11,809.97	\$ 20,013.51	\$ 21,420.54	\$ 18,464.04	\$ 30,979.19	\$ 20,080.33	\$ 22,037.46	\$ 22,037.46	\$ 15,688.50	\$ 9,984.44	\$ 228,492.61	14%	14%
Manufacturing	\$ 30,592.13	\$ 19,657.38	\$ 18,881.00	\$ 23,608.22	\$ 37,575.88	\$ 25,505.92	\$ 30,293.26	\$ 29,104.85	\$ 25,563.76	\$ 25,563.76	\$ 23,791.81	\$ 31,457.87	\$ 321,595.84	-12%	-18%
Transportation, Communications, Electric, Gas & Sanitary Services	\$ 74,350.93	\$ 75,544.35	\$ 75,562.50	\$ 79,958.22	\$ 76,836.55	\$ 69,621.17	\$ 76,137.34	\$ 81,067.58	\$ 80,404.71	\$ 80,404.71	\$ 75,843.52	\$ 78,751.75	\$ 924,483.33	-9%	-12%
Wholesale Trade	\$ 64,023.27	\$ 41,673.03	\$ 46,660.63	\$ 68,285.34	\$ 32,993.15	\$ 54,930.94	\$ 66,391.63	\$ 60,288.26	\$ 62,557.22	\$ 62,557.22	\$ 57,414.04	\$ 56,203.34	\$ 673,978.07	-5%	-10%
Retail trade	\$ 709,648.44	\$ 577,454.64	\$ 520,944.03	\$ 685,688.28	\$ 660,434.65	\$ 698,548.74	\$ 764,788.88	\$ 689,692.90	\$ 715,515.62	\$ 715,515.62	\$ 736,865.99	\$ 740,751.35	\$ 8,215,849.14	14%	18%
Finance Insurance & Real Estate	\$ 10,994.63	\$ 10,843.93	\$ 8,996.44	\$ 11,215.03	\$ 13,443.96	\$ 10,836.19	\$ 18,525.05	\$ 16,583.60	\$ 16,836.61	\$ 16,836.61	\$ 12,545.30	\$ 12,351.41	\$ 160,008.76	26%	34%
Services (includes hotels)	\$ 147,046.95	\$ 120,434.51	\$ 119,934.76	\$ 150,202.55	\$ 147,976.78	\$ 150,512.07	\$ 190,029.16	\$ 188,602.93	\$ 199,186.14	\$ 199,186.14	\$ 155,953.78	\$ 149,087.80	\$ 1,918,153.57	19%	8%
Total	\$ 1,067,206.24	\$ 865,306.33	\$ 809,960.27	\$ 1,050,298.37	\$ 1,003,178.23	\$ 1,043,946.94	\$ 1,192,130.30	\$ 1,095,585.56	\$ 1,134,370.00	\$ 1,134,370.00	\$ 1,088,887.65	\$ 1,088,004.64	\$ 12,573,244.53		

RED TEXT Low
Green TEXT High

Hospitality Breakdown

2021	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD
Eating Place	\$ 68,885.18	\$ 84,567.91	\$ 64,231.23	\$ 86,870.17	\$ 85,174.85	\$ 105,523.95	\$ 102,925.41	\$ 105,124.65	\$ 117,418.78	\$ 92,900.50	\$ 95,301.09	\$ 83,615.69	\$ 1,092,539.41
Drinking Places	\$ 3,986.34	\$ 4,707.81	\$ 4,398.02	\$ 4,981.61	\$ 5,072.48	\$ 5,665.26	\$ 7,094.19	\$ 5,475.90	\$ 5,755.16	\$ 4,693.12	\$ 7,088.83	\$ 5,460.44	\$ 64,379.16
Hotels	\$ 12,036.40	\$ 10,663.76	\$ 8,935.95	\$ 16,270.37	\$ 16,687.94	\$ 26,894.78	\$ 42,198.20	\$ 51,702.82	\$ 51,233.09	\$ 38,214.69	\$ 33,597.04	\$ 29,618.72	\$ 338,053.76
Monthly Totals	\$ 84,907.92	\$ 99,939.48	\$ 77,565.20	\$ 108,122.15	\$ 106,935.27	\$ 138,083.99	\$ 152,217.80	\$ 162,303.37	\$ 174,407.03	\$ 135,808.31	\$ 135,986.96	\$ 118,694.85	

Low
 High